

CONSULT

Dedicated to Delivering Success



Overview

Welcome to **CONSULT** where we're dedicated to transforming your construction project dreams into reality. With over 25 years of experience in the construction industry serving Egypt and the Middle East, we understand the unique challenges and opportunities of the region's construction landscape.

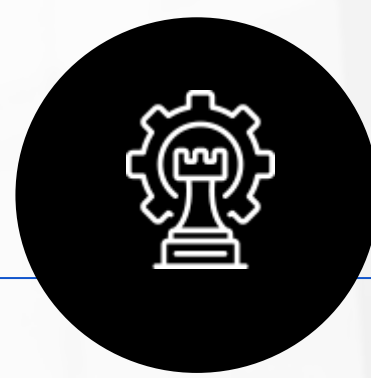
From inception to completion, we offer comprehensive services tailored to your unique needs. Our team's extensive knowledge in construction and project management, as well as contract administration and dispute resolution, ensures that your project is executed flawlessly, meeting your goals and exceeding your expectations.

At CONSULT, we promise the following:



Success

We have a 100% success rate on avoiding contractor claims over 25 years of practice.



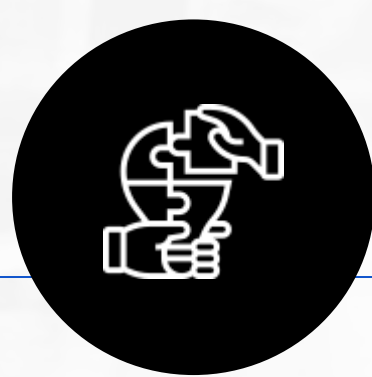
The Playbook

We abide by the CONSULT Project Management Procedures on every project.



Oversight

We keep on top of projects with our CONSULT hourly contractor management system.



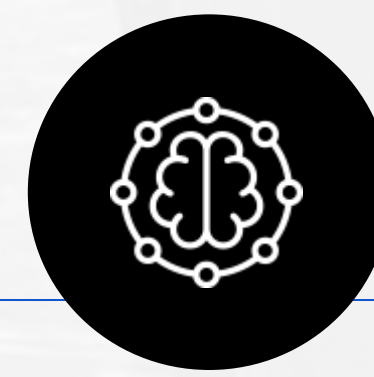
CEO Involvement

Every project no matter how small has CEO oversight and Supervision.



Code of Ethics

Every CONSULT team member is held to the highest ethical behaviour possible..



Knowledge

With individual experience as contractors, we understand both sides of the commercial construction landscape, thus ensuring avoidance of disputes and healthy balance of risks and responsibilities.

At CONSSULT, we are your comprehensive partner in the dynamic realm of the commercial construction industry. With an unwavering commitment to excellence, we offer an extensive suite of services that cover every facet of your project's lifecycle, from its very inception to successful completion. Our team is composed of:



We are **proud to be affiliated** to the following prestigious organizations:

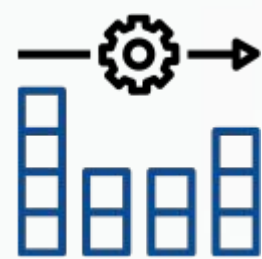


Our holistic approach ensures a seamless project, characterized by precision, dedication, and a relentless pursuit of exceptional results.



Budgeting & Cost Analysis:

We generate comprehensive budget estimates for all services based on available designs or design criteria. Our advisory includes basic cost guidelines, relevant local factors, and rules of thumb.



Quantity Surveying

We create detailed quantity takeoffs and Bills of Materials from design drawings or verify existing quantities.



Tender Document Preparation

We prepare all tender documents, including General and Particular Conditions of Contract, Preliminaries, Instructions to Tenderers, Method of Measurement, and collaborate with technical consultants to produce a comprehensive tender package.



Tender Review

We conduct a thorough review and analysis of in-house tender costs or contractor quotations for all services, providing recommendations.



Cost Estimation

We calculate material, equipment, and labor costs for services based on available design documents, such as drawings, specifications, and Bills of Materials.



Risk Assessment

Our experts evaluate and value risk factors based on specific contract conditions and design documents.



Tender Management

We oversee the entire tender process, from invitation to tender, facilitate communication between tenderers and technical consultants, and evaluate submitted tenders.



Value Engineering

Our team reviews design documents and proposes alternative designs to reduce costs, conducting a comprehensive evaluation of pros and cons.



Project Management:

Assuming the role of the "Engineer" as defined in FIDIC and similar standard contracts, we closely monitor contractor activities, costs, and schedules, providing comprehensive project management services.



Contract Document Review

We thoroughly examine contract documents to safeguard all contractor and employer rights, incorporating necessary clauses and conditions.



Arbitration Services

If mediation proves unsuccessful, we act as Arbitrators, either as appointed by one party or as the Lead Arbitrator, following UNCITRAL and standard procedures to ensure a fair resolution of rights for all parties.



Contract Administration

We regularly review procedures, time schedules, and correspondence to ensure the proper administration of the contract.



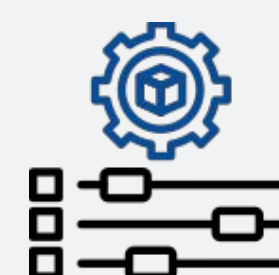
Mediation Services

In the event of disputes between parties, we conduct mediation sessions in accordance with international regulations and Egyptian ADR Association guidelines to facilitate amicable resolutions.



Quantity Surveying

We review and prepare contractor's interim and final payments in adherence to contract conditions.



Variations & Claims

Our team prepares variations and claims for submission to the Engineer or Employer following contract procedures. Alternatively, we review and analyze variations and claims submitted by the contractor and prepare counter-claims as needed.

Welcome to the heart of CONSSULT's success. Our unwavering commitment to excellence, our **valued partnerships, and the remarkable projects** we've had the privilege to undertake. We invite you to dive into our portfolio, celebrate our accomplishments, and get to know the driving force behind **CONSSULT's continued success.**

Here are some examples of our projects:

Cairo East Industrial Complex

Preparation of Cost Plan and RFQ for design and technical consultancy



Conrad Cairo Hotel Refurbishment

Project Management of the casino and guestrooms refurbishment (circa 620 rooms)



Children's Cancer Hospital 57357

Production of Tender Documents for Extension Project, Evaluation of Tenders



Cairo Sheraton Refurbishment

Preparation of claims and contractual correspondence, lead counsel during arbitration



Cairo Festival City

Review and negotiation of Contract Conditions for Cooling Plant and Contract Administration, including preparation of claims and arbitration file



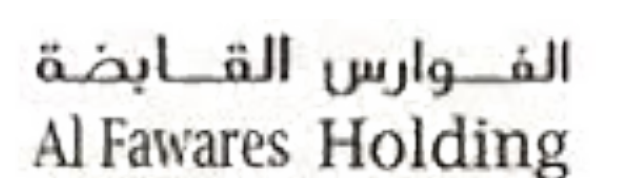
Ramses Hilton Refurbishment

Project Management of the refurbishment of the entire hotel, including circa 870 rooms and public areas



Ras Trompy Development

Cost consultancy for a large tourist development in the Red Sea, over a total land area of 30,000,000 m2.



GPX Data Center

Project Management of a new data center in New Cairo, consisting of 3000m2 of data center Space, office space, external utilities including An 8MVA electrical plant.



Mobinil New Call Center

Project Management of a call center, located in the Pyramids Heights development. The project consists of approximately 12,500 m2 of office space, over 5 levels (basement, ground + 3 floors).



Allegria / Westown

Production of complete Bills of Quantities and cost estimates for Country Club, Entertainment Hub and Westown residential units.



Kimpinski Hotel Cairo

Full quantity survey of MEP works, preparation of variation orders, audit of monthly payment applications, etc.



Clients and Projects

Cement Plant Assiut	Contract Administration, negotiation and Drafting of settlement agreement with Contractor, preparation of Contract Documents.	 Egypt Kuwait Holding
Kattameya Tech. Center	Full project management and administration of a 7000m2 administration building in the New Cairo District	
Conrad Hotel Cairo	Preparation of detailed costs and preliminary time schedule for the refurbishment of the guestrooms and public areas.	
Dar Al Fouad Hospital	Tender analysis and review, preparation of value engineering report for MEP works.	
Dhahran DCS, Saudi Arabia	Review of BOO Contract Agreement and EPC Sub-Contract Agreement for the construction of a large district cooling plant in Dhahran, Saudi Arabia	
Cairo Sheraton Refurbishment	Review & Analysis of Tender	
DAMAN New HQ, Abu Dhabi	Cost & Time Planning	
Easy Hotels Dubai	Preparation of MEP bills of quantities and value engineering	
Al Ezz Ceramic Co	Preparation of contract documents including conditions, appendices, instructions to tenderers, preliminaries, etc	
The Lakes Mall Kuwait	Preparation of MEP bills of quantities and evaluation of contractor's pricing	
Suez Strategic Warehouses	Full Project Management scope	
Professional training	5 day course in Construction Tendering	
American University in Cairo	Dispute resolution and drafting / negotiation of Contract Terms	
New Administrative Capital	Preparation of form of Sub-Contract for business district project	
Rolling Stock Plant Port Said	Contract Consultancy and administration	

CONSSULT understands the unique challenges and opportunities presented by projects in Egypt and the Middle East. **Here's why you should choose us:**

Hands on approach: We don't just sell staff. We are hands on all the way from the CEO to the people working with you day to day. We take projects personally and you'll become familiar with everyone in the business.

Client-Centric Approach: Your goals are our focus. We work closely with you to tailor solutions that are as unique as the location, client priority, project type and operating mode of every project.

Cost Control: Effective project management can save you from cost overruns that plague many projects. It ensures that your resources are allocated efficiently, helping you stay within budget.

Transparency: Our transparent communication keeps you informed at every step, providing peace of mind.

Risk Mitigation: We excel in identifying and mitigating risks, ensuring your project's success, even in challenging environments.

Proven Track Record: Our portfolio of successfully completed projects speaks to our commitment to excellence.

Contractor Management: We don't just sit back and watch. We closely administer the day to day activities of the contractor to ensure that we cover for any deficiencies in his organization to catch issues in real time.

Expertise: With over 25 years of experience, we bring a wealth of knowledge in construction and project management to every project. Our individual backgrounds as contractors, gives us intimate knowledge of the challenges of both sides of the fence.

Stakeholder Satisfaction: Effective communication and stakeholder management are key elements of project management. Satisfied stakeholders are more likely to support your project's success.

Quality Assurance: By adhering to industry best practices and standards, we help maintain the quality of your project, reducing the risk of defects and rework

Timely Delivery: Delays can be detrimental to your project's success. CONSSULT ensures that timelines are met, reducing downtime and potential revenue loss.

Our success is a reflection of the **strong partnerships** we've built with our clients over the years. We're proud to have worked with a diverse range of organizations, from **local businesses to international enterprises**. Here's what some of them have said.

"As a real estate owner, I cannot express enough gratitude for the exceptional project management services provided by CONSSULT. Their expertise and dedication ensured the successful delivery of the Katameya Technology Center project, meeting all deadlines and staying within budget. Sherif Saleh, deserves special recognition for his leadership and commitment to excellence. Thank you for your outstanding work!"

Amr Soliman, Partner KTC

"I worked with CONSSULT for the relocation of our call center. The project was faced with multiple challenges due to the events of 2011. With the right project controls, budget setting, contract conditions and contract administration, CONSSULT delivered a great working space and user experience. Their performance of CONSSULT exceeded the best market experience that I have ever encountered."

Osama El Dahaby, Head of Properties and Facilities, Mobinil

"CONSSULT is a professional project management team, dedicated to perfectionism. During the rooms' renovation phase of Ramses Hilton, they always provided structured reports as well as cost & time management analysis. CONSSULT is the engine behind the successful project."

Soha El Torgoman, GM, Ramses Hilton

"Sherif and his team at CONSSULT are extremely knowledgeable and professional. CONSSULT took on a major role to be the project management lead for our state of the art data center build in New Cairo. CONSSULT helped us greatly throughout all phases of the project from pre-contract negotiations, project time, cost and quality management during the project and successful close out of the project.

Throughout the project Sherif and his team became a valuable group of trusted advisors."

Rick Uhler, CTO & MD, GPX Egypt



"Construction is a very complex and diverse industry which requires extensive experience to navigate. A successful project is one where quality, time and cost are controlled. Our past experience working on both sides of the fence (contractor & consultant) has created a strong sense of awareness of the difficulties and constraints that every party is required to deal with.

Our mission is to provide excellence in service to achieve the maximum level of client satisfaction possible and our core values include Excellence, Quality, Integrity, Professionalism, and Perfection. These values underscore our unwavering dedication to delivering exceptional service. They remind us to uphold the highest standards, prioritize honesty and transparency, maintain professionalism in all interactions, and continuously strive for perfection in every endeavor.

As quality focused service providers, we deeply respect the value of human resources, and believe that proper control can only be attained through a hands-on approach, whereby the top management is directly involved in every project. With the uniqueness of the construction environment in Egypt, we remain dedicated to ensuring success of every project we work on. We at CONSSULT look forward to contributing to the success of our clients in our continuous strive for excellence.

Sherif Saleh, Managing Director

CONSSULT
Construction Consultants

www.conssult.com